

# BUSINESS NEWS

## 13 Years of Business Appreciation!



Each year the Calvert County Board of County Commissioners (BOCC) dedicates the first full week of May to celebrating the contributions of local businesses – and 2018 marks the 13th anniversary of Business Appreciation Week. Join the Department of Economic Development and fellow business owners, May 7-10, to network with the county's major employers and enjoy a number of special events.

**Monday, May 7**

**Calvert County Minority Business Alliance Kick-Off Event: Filling your Entrepreneurial Toolbox**  
9:30 a.m.-noon  
Calvert Library, Prince Frederick

This free and informative session will showcase a variety of business resource partners that can help with the development and growth of your start-up or small business. Representatives from federal, state and local government organizations will provide useful information in an open forum that will include a dynamic Q&A session. [Visit online](#) for more information or to register.

**Tuesday, May 8**

**Board of County Commissioners Company Site Visits with Ambassador Teams**  
Noon-4:30 p.m.  
Various locations

**Wednesday, May 9**

**Women's Business Roundtable and W2W Networking Luncheon: Be Emboldened Not Beholden**  
*Sponsored by the Calvert County Chamber of Commerce Women to Women (W2W) Group and the Maryland Small Business Development Center*  
Noon-2 p.m.  
College of Southern Maryland, Prince Frederick

Gwen Schiada, Psy.D., president and co-founder of Career Puppy, Inc., presents this session on creating a business and life on your own terms by clarifying personal values and vision and unleashing your inner compass to guide the way. Gwen will share anecdotes from individuals who have done it and explain what works. Visit the [event registration page](#) to learn more and register.

**Thursday, May 10**

**Calvert County Chamber of Commerce Business After Hours Mixer**  
5:30-7 p.m.  
Davis, Upton & Palumbo, LLC  
Prince Frederick

Network with other business owners in a casual atmosphere at this free event, open to Calvert County Chamber of Commerce members and non-members. For information, contact the Calvert County Chamber of Commerce at 410-535-2577 or visit [www.calvertchamber.org](http://www.calvertchamber.org).

## Doing Business with the County

The Calvert County Procurement Office advertises all solicitations on the state of Maryland's bidding website, eMaryland Marketplace (eMM), which is free to vendors. Registration is not required but to automatically receive bid notifications by email, you need to register with eMM on their [website](#). Once your company is registered, you will automatically receive email notifications of available bids. And since all Maryland state and local agencies use eMM, you will broaden your chances to provide goods and services statewide.



Formal bids are also posted on the bulletin board outside the Procurement Office located on the first floor of the County Services Plaza at 150 Main St. in Prince Frederick and advertised for two consecutive weeks in two local newspapers.

If you need help learning more about state or county procurement opportunities, contact the Calvert County Department of Economic Development. Let us help you position your business for procurement success!

## Chesapeake Windsail Cruises Casts Off in Chesapeake Beach



Chesapeake Windsail Cruises recently held a boat christening and grand opening to celebrate their arrival at the Chesapeake Beach Resort & Spa Marina. Offering daily sailing cruises, Nate Pope and his wife, Hope, believe the splendor of the Chesapeake Bay is best experienced from the luxurious and peaceful setting of their 42-foot sailing yacht – while their Coast Guard-licensed crew does all the work!

"I just love living in Calvert County and now I have a business in Calvert County," says Nate. "This business venture has been a dream of mine for a long time and it allows me to share all that is special about the Chesapeake Bay with people from all over the mid-Atlantic."

For more information or to book a cruise with this unique new business, visit online at [chesapeakewindsailcruises.com](http://chesapeakewindsailcruises.com) or call 855-561-8810.

## Eat Local/Buy Local

Did you know that buying local foods offers a number of important benefits to you as a consumer?

- You get fresher and healthier products;
- You get better tasting food;
- You support an economy near your home, rather than thousands of miles away; and
- You help support Southern Maryland's rich agricultural heritage and natural beauty.



And you're in luck! Calvert County's farmers markets, farm stands and maker's market are now gearing up for the season. Stop in, meet the people who grow your food and help sustain our agricultural economy.

For more information, visit online at [www.calvertag.com](http://www.calvertag.com) or call 410-535-4583.

### Farmers/Maker's Markets

**Annamarie Sculpture Garden & Arts Center  
Maker's Market**  
13470 Dowell Road, Dowell  
Saturdays, April 7 to Dec. 1  
Visit [annmariegarden.org](http://annmariegarden.org) for times

**Calvert County Fairgrounds**  
140 Calvert Fair Drive, Barstow  
Saturdays, May 5 to Nov. 17, 7:30 a.m.-noon

**CalvertHealth Hospital Parking Lot  
(adjacent to Route 4)**  
130 Hospital Road, Prince Frederick  
Tuesday, May 8 to Nov. 20, 3-7 p.m.

**North Beach**  
5th and 7th streets and Bay Avenue, North Beach  
Fridays, May 4 to Oct. 5, 6-9 p.m.

**Solomons Visitor Center**  
14175 S. Solomons Island Road, Solomons  
Sundays, June 3 to Sept. 9, 11 a.m.-2 p.m.

**Spider Hall Farm**  
3915 Hallowing Point Road, Prince Frederick  
Tuesdays, May 15 to Oct. 30, 4-7 p.m.

### Farm Stands

**Chesapeake's Bounty**  
6415 St. Leonard Road, St. Leonard  
[www.chesapeakesbounty.com](http://www.chesapeakesbounty.com)

**North Beach Bounty**  
9124 Bay Avenue, North Beach  
[www.northbeachbounty.co](http://www.northbeachbounty.co)

**Jake's Produce**  
5980 Broomes Island Road, Port Republic  
410-586-1443

**Breezy Point Market**  
3885 Breezy Point Road, Chesapeake Beach  
410-586-1443

**Mulberry Hill Farm**  
1605 Solomons Island Road, Huntingtown  
443-624-9320

**Tettimer's Produce Stand**  
2850 St. Leonard Road, Port Republic  
410-610-9020

**Trott's Fresh Farm Produce**  
11250 Southern Maryland Blvd., Dunkirk  
410-257-2175

**Will and Veronica's Produce**  
1418 Georgianna Lane, Owings  
443-975-8865

## Calvert County to Host Free Business Paper Shredding Event

The Calvert County Department of Public Works Solid Waste Division is hosting a free paper shredding event for local businesses **Tuesday, May 8**. The event will be held in the rear parking lot at the College of Southern Maryland, Prince Frederick Campus located at 115 J.W. Williams Road in Prince Frederick from 9 a.m. to noon, rain or shine. Attendants will be on site to assist.

The shred event eliminates the hassle of small-scale shredding and the cost for a professional shredding service. Businesses must present proof of a Calvert County shredding and are limited to five banker boxes of paper. All paper must be removed from plastic bags and cardboard boxes. Paper clips, staples and wire-bound items are acceptable. Binders, binder clips, hard binding books, rubber bands and plastic bags are not acceptable. Certificates of destruction may be requested. The shredded paper is remanufactured into new paper products.

[Visit online](#) for information about this event or other recycling events, or call the Calvert County Solid Waste Division at 410-326-0210.

