

BID TABULATION
BID NUMBER - PURCH 2010-018
VOICE AND DATA CABLING SERVICES

Bid Opening: Wednesday, August 11, 2010 - 2:30 p.m., County Services Plaza, 150 Main Street, Suite 107, Prince Frederick, MD 20678

Bidding Firm	Location	PRICE PER DROP					
		10 Meters or Less	11 - 27 Meters	26 - 50 Meters	51 - 75 Meters	76 - 100 Meters	
IES Commercial, Inc.	Glen Burnie, MD 21061	Single					
		1	14384	225,29	359,24	499,96	633,93
		2	261,38	315,41	502,96	699,95	887,50
3	258,91	405,53	646,67	899,93	1,141,07		
Dual							
1	181,82	257,39	430,91	594,50	750,02		
2	254,55	385,55	603,27	822,30	1,050,63		
3	327,28	495,71	775,64	1,070,11	1,350,03		
Quad							
1	248,38	366,19	564,80	774,19	972,80		
2	347,73	512,67	790,72	1,083,86	1,361,92		
3	447,08	659,14	1,016,64	1,393,54	1,751,03		

Calvert County Government Representatives in Attendance:

Charlotta M. Ditzelhaus Purchasing Office

J. Smyly Technology Services

Jimmy Z. Zentgraf Purchasing Office

Kevin Mackall ~~Personnel~~ DPW

Bidding Firm	Location	PRICE PER DROP					
		10 Meters or Less	11 - 27 Meters	26 - 50 Meters	51 - 75 Meters	76 - 100 Meters	
Southern Maryland Cable (SMC)	Tracy's Landing, MD 20779	Single					
		1	106.75	179.80	201.21	222.62	244.04
		2	106.75	179.80	201.21	222.62	244.04
3	214.97	228.02	249.43	270.84	292.26		
		Dual					
1		232.87	258.98	301.08	344.62	387.44	
2		232.87	258.98	301.08	344.62	387.44	
3		281.09	367.20	350.02	392.84	435.66	
		Quad					
1		365.13	417.35	502.99	588.64	674.28	
2		365.13	417.35	502.99	588.64	674.28	
3		461.57	513.79	599.43	685.08	770.72	

Calvert County Government Representatives in Attendance:

Charlotte M. Hoffmann Purchasing Office

January S. Zentgraf Purchasing Office

D. Ruffly Technology Services

Heidi W. Marshall Personnel DPW

Bidding Firm	Location	PRICE PER DROP					
		10 Meters or Less	11 - 27 Meters	26 - 50 Meters	51 - 75 Meters	76 - 100 Meters	
Technical Specialties, Inc.	Lanham, Maryland 20706	Single					
		1	70.00	90.00	115.00	140.00	165.00
		2	110.00	125.00	140.00	165.00	190.00
3	130	150	165	190	240		
		Dual					
1	90	140	190	240	240	315	
2	140	190	240	290	290	340	
3	190	240	290	340	340	390	
		Quad					
1	190	240	290	340	340	415	
2	240	290	340	390	390	440	
3	290	340	390	440	440	490	

Calvert County Government Representatives in Attendance:

Charlotte M. Disterhaus Purchasing Office

Sammy Z. Zintsoff Purchasing Office

D. Emley

Alexis Mackall

Technology Services

Personnel Pw

Bidding Firm	Location	PRICE PER DROP				
		10 Meters or Less	11 - 27 Meters	26 - 50 Meters	51 - 75 Meters	76 - 100 Meters
Plexus Communications Group Baltimore, MD 21244		Single				
1		49.07	63.23	84.29	109.35	132.41
2		52.65	66.51	89.65	112.79	135.93
3		54.17	70.11	93.34	116.57	139.80
		Dual				
1		67.82	94.37	139.77	185.14	230.55
2		71.29	97.93	143.41	188.88	234.36
3		75.10	101.84	147.41	192.98	238.55
		Quad				
1		104.54	156.67	246.72	336.77	426.81
2		108.54	166.77	250.92	341.67	431.21
3		112.94	165.28	255.54	345.80	436.05

Calvert County Government Representatives in Attendance:

Charlotte M. DeLorenzo Purchasing Office

D. Murphy Technology Services

Sammy S. Zentgraf Purchasing Office

Alexis Marshall Personnel

Bidding Firm	Location	PRICE PER DROP					
		10 Meters or Less	11 - 27 Meters	26 - 50 Meters	51 - 75 Meters	76 - 100 Meters	
Systemcom	Baltimore, MD 21226	Single					
		1	116	133	163	193	209
		2	136	153	183	213	229
		3	156	174	204	233	250
		Dual					
		1	148	179	234	288	314
		2	168	199	255	310	338
		3	188	219	275	330	359
		Quad					
		1	222	281	388	495	547
		2	242	301	408	514	567
		3	263	321	428	535	587

Calvert County Government Representatives in Attendance:

Charlotte M. DeBorja Purchasing Office

Jimmy H. Zentgraf Purchasing Office

D. Langley Technology Services

Heather Marshall Personnel DPW