



DEPARTMENT OF FINANCE & BUDGET
PURCHASING OFFICE
INTEROFFICE MEMORANDUM

TO: Board of County Commissioners
VIA: Terry Shannon *TS*
Tim Hayden *TH*
FROM: Roberta L. Baker *RLBaker*
DATE: January 31, 2012
SUBJECT: Bid Number – Purch 2012-036
Exterior Painting/Staining/Power Washing
AWARD RECOMMENDATION

Background

During the weeks of December 18, 2011 and December 25, 2011, advertisements appeared in the two local newspapers, the Purchasing Bid Board, and E-Maryland Marketplace Website soliciting bids for the referenced contract.

Discussion

The purpose of this contract is to provide services for exterior painting, staining, and power washing on an as needed basis in County-maintained facilities throughout Calvert County. The contract is for a one-year period with the option to renew for two additional one-year terms. The previous contract for this service was awarded to Performance Painting & Restoration on March 24, 2009. In fiscal year 2011, the County expended \$57,564.28 for this service. Thirteen bids were received and opened on January 12, 2012. The bid tabulation and a spreadsheet showing prices from lowest to highest by bidder are attached.

Bids have been thoroughly reviewed, and the lowest bid submitted by E.A.R.N. Contractors, Inc. meets all requirements of the specifications. References for E.A.R.N. Contractors, Inc. were contacted and provided good comments.

Recommendation

It is recommended this contract be awarded to E.A.R.N. Contractors, Inc., Gaithersburg, Maryland based on their price per hour labor rates.

Fiscal Impact

Funding for this contract has been allocated in various department/division contracted service accounts including Building & Grounds, Detention Center, and the Marine Museum.

Coordination

Wilson Freeland, Director
Department of General Services

Initials and Date

WFS 2/1/2012

Attachments

BID NUMBER - PURCH 2012-036**EXTERIOR PAINTING/STAINING/POWER WASHING****Bid Opening: Thursday, January 12, 2012, 3:00 p.m., County Services Plaza, 150 Main St., Ste. 105, Prince Frederick, MD 20678**

BID TABULATION - LOWEST TO HIGHEST - BASED ON DURING OFFICE HOURS¹			
BIDDING FIRM	LOCATION	LABOR RATES (PER HOUR)	
		DURING OFFICE HOURS	AFTER OFFICE HOURS
1 E.A.R.N. Contractors Inc.	Galthersburg, MD 20877	\$16.50	\$16.50
2 Performance Painting & Restoration	Port Republic, MD 20676	\$16.90	\$16.90
3 Unisource Services, LLC	Monrovia, MD 21770	\$19.95	\$25.95
4 Colossal Contractors, Inc.	Burtonsville, MD 20866	\$21.00	\$21.00
5 Tito Contractors Inc.	Washington, D.C. 20012	\$22.00	\$22.00
6 O.C. Contractor LLC	LaPlata, MD 20646	\$23.75	\$23.75
7 Swann Construction Inc.	Washington, D.C. 20002	\$26.50	\$39.75
9 Clean City, LLC	Washington, D.C. 20018	\$29.00	\$33.00
10 Total Contracting, Inc.	Beltsville, MD 20705	\$30.00	\$30.00
11 Klappenberger and Son LLC	Severna Park, MD 21046	\$39.00	\$44.00
12 Phoenix Contracting Services, Inc.	Baltimore, MD 21224	\$44.00	\$56.00
13 Fast and Neat Painting Company	Baltimore, MD 21216	\$49.00	\$73.50

¹ Most work under this contract is performed during office hours.

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EXTERIOR PAINTING/STAINING/POWER WASHING**

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BID TABULATION			
BIDDING FIRM	LOCATION	LABOR RATES (PER HOUR)	
		DURING OFFICE HOURS	AFTER OFFICE HOURS
1 Clean City, LLC	Washington, D.C. 20018	\$ 29.00	\$ 33.00
2 Colossal Contractors, Inc.	Burtonsville, MD 20866	\$ 21.00	\$ 21.00
3 Earn Contractors Inc.	Gaithersburg, MD 20877	\$ 16.50	\$ 16.50
4 Fast and Neat Painting Company	Baltimore, MD 21216	\$ 49.00	\$ 73.50
5 Klappenberger and Son LLC	Severna Park, MD 21046	\$ 39.00	\$ 44.00
6 O.C. Contractor LLC	LaPlata, MD 20646	\$ 23.75	\$ 23.75
7 Performance Painting & Restoration	Port Republic, MD 20676	\$ 16.90	\$ 16.90
8 Phoenix Contracting Services, Inc.	Baltimore, MD 21224	\$ 44.00	\$ 56.00
10 Swann Construction Inc.	Washington, D.C. 20002	\$ 26.50	\$ 39.75
10 Thoron Real Estate Services	Washington, D.C. 20005	\$ 52.50	\$ 57.75
11 Tito Contractors Inc.	Washington, D.C. 20012	\$ 22.00	\$ 22.00
12 Total Contracting, Inc.	Beltsville, MD 20705	\$ 30.00	\$ 30.00
13 Unisource Services, LLC	Monrovia, MD 21770	\$ 19.95	\$ 25.95

Calvert County Government Representatives in Attendance:

Charlotte M. Delphano Purchasing Office

Deze Hepler Purchasing Office

Bob Ash Buildings & Grounds Division

Carlye Maxwell Water & Sewer Division